

RIETER



2020 Publication of Sales

Media and Investor Presentation, January 27, 2021

Dr. Norbert Klapper, CEO

Kurt Ledermann, CFO

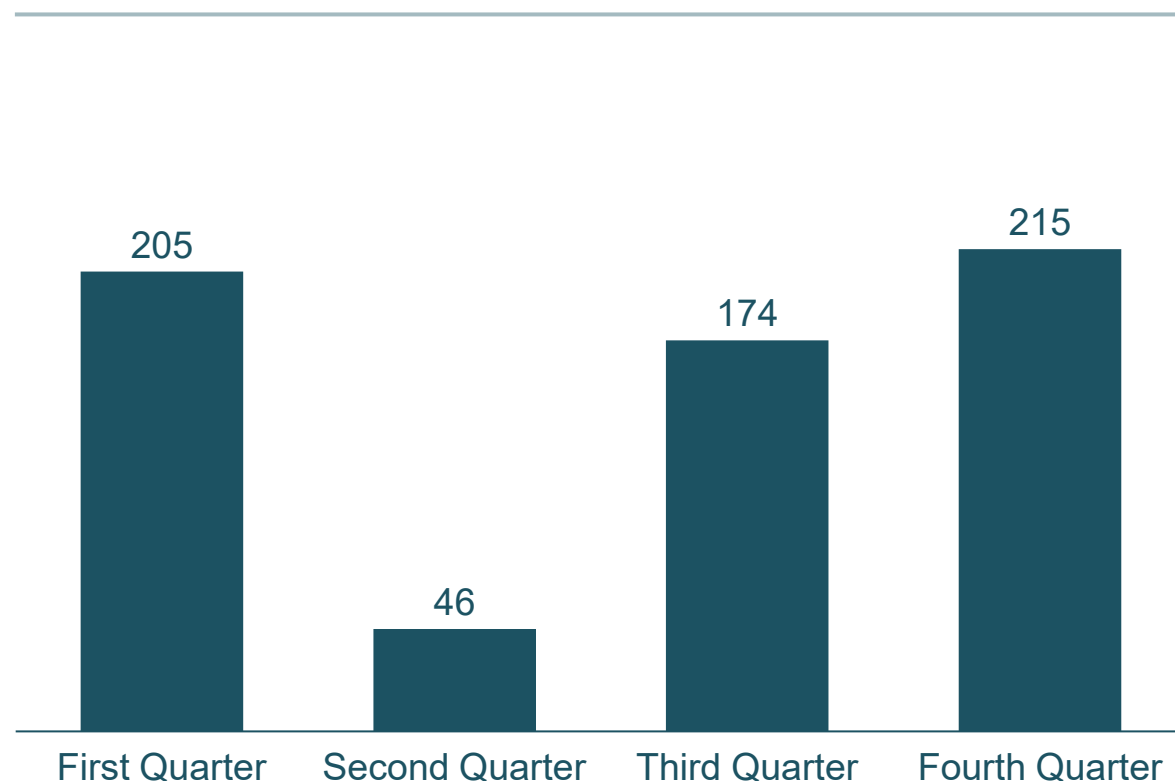
Order intake continued to recover in the fourth quarter of 2020

- Order intake increased to CHF 215.1 million in the fourth quarter of 2020 and reached a total of CHF 640.2 million in the 2020 financial year
- As expected, sales of CHF 573.0 million in the 2020 financial year were significantly down on the previous year
- EBIT margin of around -15% and net profit of around -16% of sales expected
- First half of 2021 still heavily impacted by the COVID-19 pandemic
- Change to the Group Executive Committee

Order Intake by Quarter

Rieter's annual order intake for the 2020 financial year totaled CHF 640.2 million (-31%).

CHF million

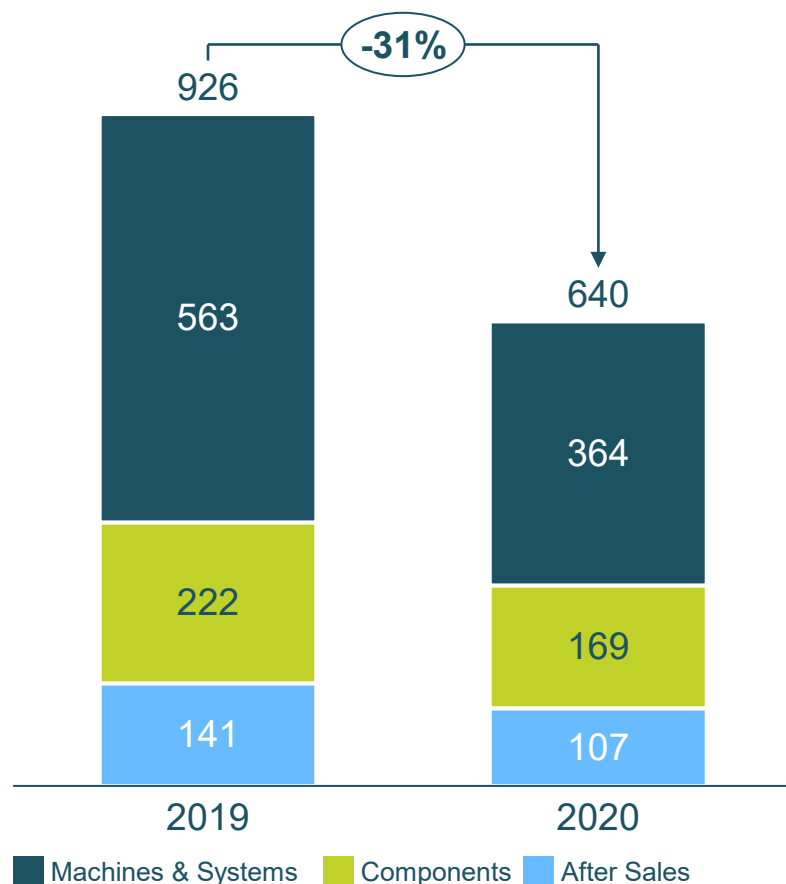


- Rieter posted a globally and broadly supported order intake of CHF 215.1 million in the fourth quarter of 2020.
- Thus, the recovery that began in the third quarter of 2020 after the slump in demand in the second quarter continued (order intake second quarter: CHF 45.7 million, third quarter: CHF 174.4 million).

Order Intake by Business Group

All three business groups were affected by the slump in demand in the second quarter of 2020.

CHF million

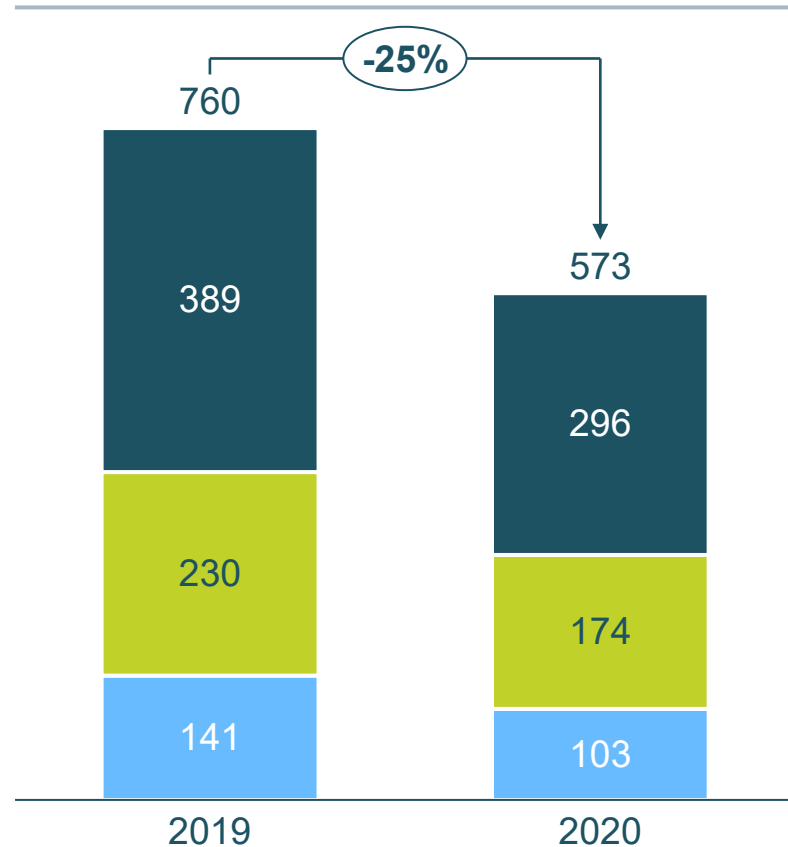


- Despite the recovery in order intake in the third and fourth quarters of 2020, the weak second quarter was only partially offset.
- The Business Group Machines & Systems was particularly hard hit by the effects of the pandemic, with a year-on-year decline of 35%.
- The Business Groups Components and After Sales each recorded a 24% reduction in order intake.
- At the end of 2020, the company had an order backlog of about CHF 560 million (December 31, 2019: about CHF 500 million).

Sales by Business Group

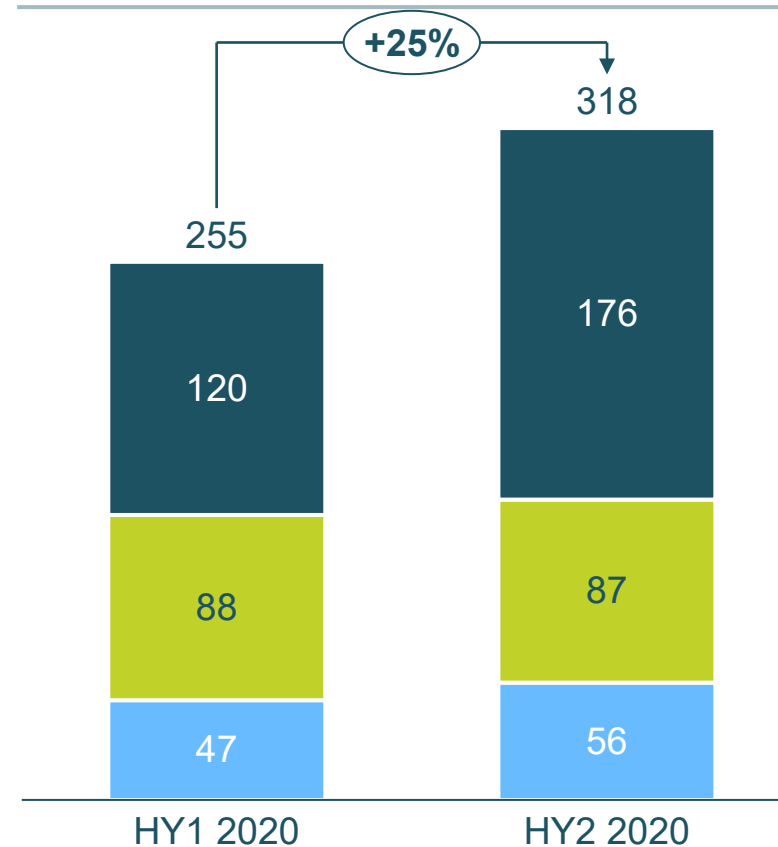
As expected, sales of CHF 573.0 million as a consequence of the economic effects of the COVID-19 pandemic.

CHF million



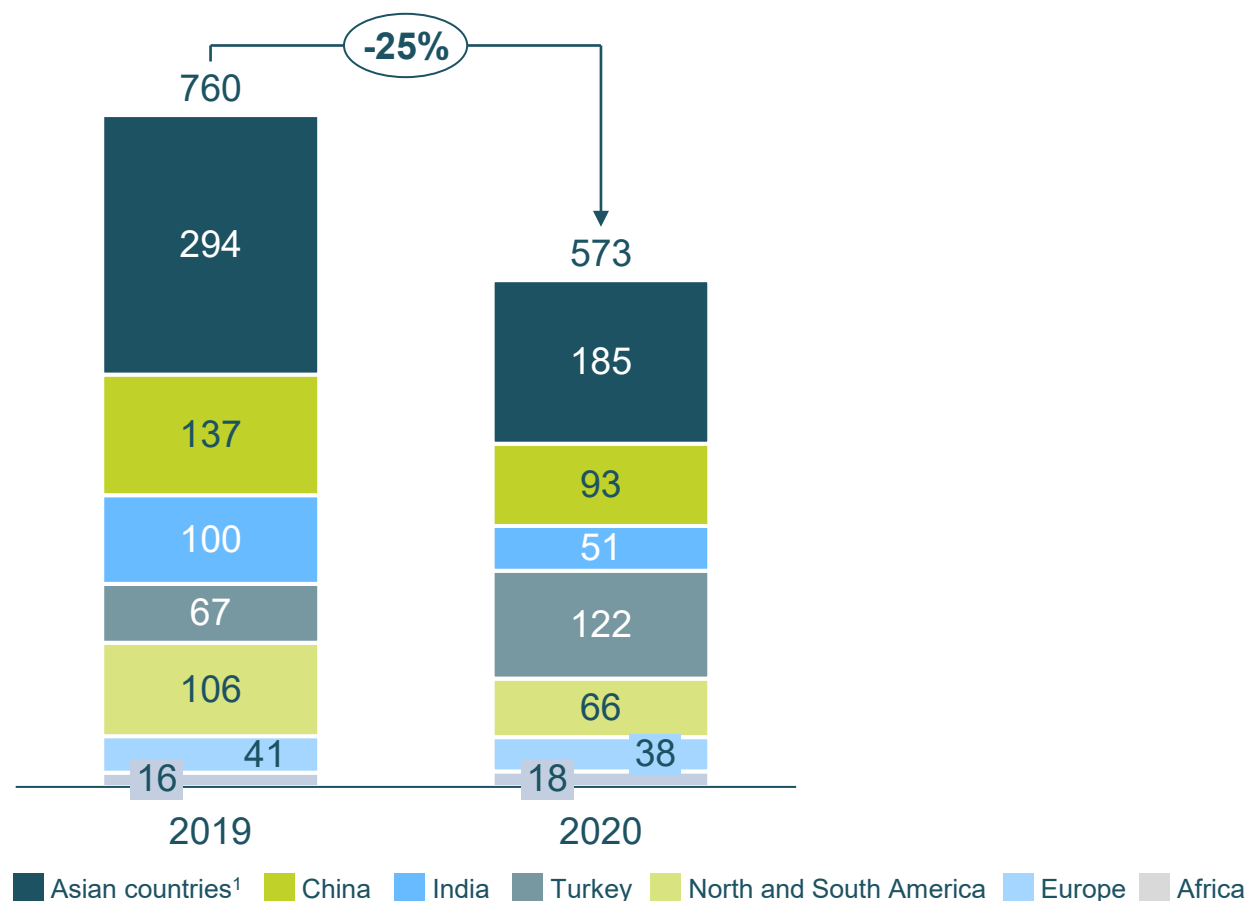
■ Machines & Systems
 ■ Components
 ■ After Sales

CHF million



Sales Development by Region

CHF million



- With the exception of Turkey, all regions were affected by the low demand as a consequence of the COVID-19 pandemic.
- In Turkey, thanks to the innovative range of products and services, Rieter benefited from customers' willingness to invest in the year under review, increasing sales by 83% to CHF 122.0 million.

First Half of 2021 Still Heavily Impacted by the COVID-19 Pandemic



- Thanks to the improved capacity utilization, Rieter is planning short-time working in only a few areas in the first half of 2021. Nevertheless, Rieter expects sales in the first half of 2021 to be below the break-even point.
- Rieter will issue an outlook for the 2021 financial year at the Results Press Conference on March 9, 2021.

Change in the Group Executive Committee

With effect from March 1, 2021, the Board of Directors of Rieter Holding AG has appointed Roger Albrecht as Head of the Business Group Machines & Systems and a member of the Group Executive Committee.

Roger Albrecht is 38 years old and a Swiss citizen. He has a degree in Business Economics (FH) and a master's degree in Accounting and Finance from the University of St. Gallen. Roger Albrecht has been employed at Hilti Group in Liechtenstein and Canada from 2008 to 2015. In 2015 he was appointed to the position of Business Group Controller in the Business Group Components at Rieter, and since 2017 has been Managing Director of Spindelfabrik Suessen GmbH in Süssen (Germany).

Roger Albrecht will take over the position from Carsten Liske, who has carried out this function since January 1, 2019, and has been a member of the Executive Committee since 2015. The Board of Directors thanks Carsten Liske for his many years of successful work and his great contribution to the further development of Rieter and wishes him every success and all the best for the future, both professionally and personally.

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Appendix

Order Intake by Business Group

CHF million (unaudited)	2020	2019	Difference	Difference in local currency
Rieter	640.2	926.1	-31%	-29%
Machines & Systems	363.9	562.8	-35%	-34%
Components	169.1	222.0	-24%	-22%
After Sales	107.2	141.3	-24%	-21%

CHF million (unaudited)	HY2 2020	HY1 2020	Difference	Difference in local currency
Rieter	389.5	250.7	55%	57%
Machines & Systems	234.7	129.2	82%	83%
Components	92.4	76.7	20%	21%
After Sales	62.4	44.8	39%	42%

Sales by Business Group

CHF million (unaudited)	2020	2019	Difference	Difference in local currency
Rieter	573.0	760.0	-25%	-23%
Machines & Systems	295.8	389.0	-24%	-23%
Components	174.3	230.2	-24%	-23%
After Sales	102.9	140.8	-27%	-24%

CHF million (unaudited)	HY2 2020	HY1 2020	Difference	Difference in local currency
Rieter	318.1	254.9	25%	26%
Machines & Systems	175.9	119.9	47%	47%
Components	86.6	87.7	-1%	-1%
After Sales	55.6	47.3	18%	20%

Sales by Regions

CHF million (unaudited)	2020	2019	Difference	Difference in local currency
Rieter	573.0	760.0	-25%	-23%
Asian countries ¹	184.8	293.5	-37%	-37%
China	92.8	136.7	-32%	-30%
India	50.8	99.9	-49%	-47%
Turkey	122.0	66.8	83%	84%
North and South America	66.4	105.8	-37%	-35%
Europe	38.4	41.2	-7%	-5%
Africa	17.8	16.1	11%	-11%

¹ Excluding China, India, Turkey

Key Data by Share

Rieter registered shares of CHF 5 nominal value Bloomberg: RIEN SW, Thompson Reuters: RIEN.S	31/12/2020	30/06/2020	31/12/2019
Shares outstanding excluding own shares (end of period)	4 466 303	4 472 514	4 514 331
Average shares (of period)	4 479 637	4 487 622	4 496 460
Share price (end of period)	CHF 96.7	87.3	138.1
Market capitalization (end of period)	CHF million 432	390	623

Financial Calendar



Deadline for proposals regarding the agenda of the Annual General Meeting

February 19, 2021

Results press conference 2021

March 9, 2021

Annual General Meeting 2021

April 15, 2021

Semi-Annual Report 2021

July 15, 2021