



## 2007 Orders Received & Sales

January 31, 2008

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Urs Leinhäuser, Chief Financial Officer

## 2007 Orders Received & Sales

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- **Orders received exceeded 4 billion CHF for the first time**
- **Both divisions posted record sales thanks to organic growth**

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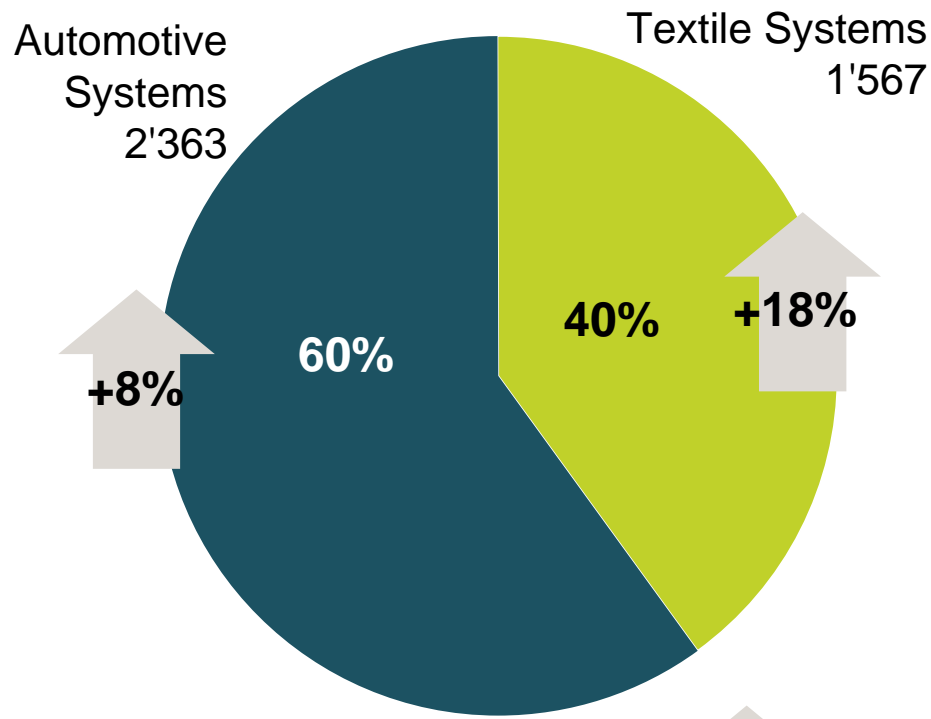


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# Rieter Group: Sales by Division



in million CHF



**2007: 3'930.1 million CHF +12%**

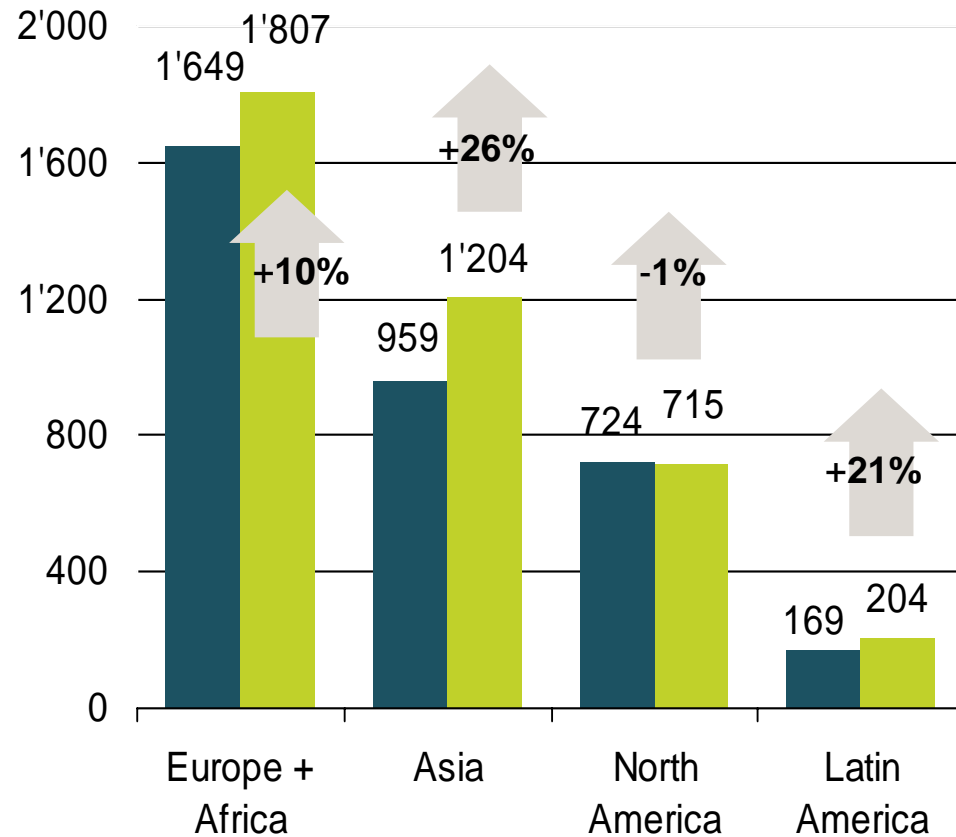
(2006 figures excl. manmade fiber activities)

- Group sales on record level thanks to entirely internal growth
- Sales of Textile Systems increase to record level in spite of divestiture
- Sales growth at Automotive Systems significantly stronger than vehicle production

# Rieter Group: Sales by Geographical Region



in million CHF



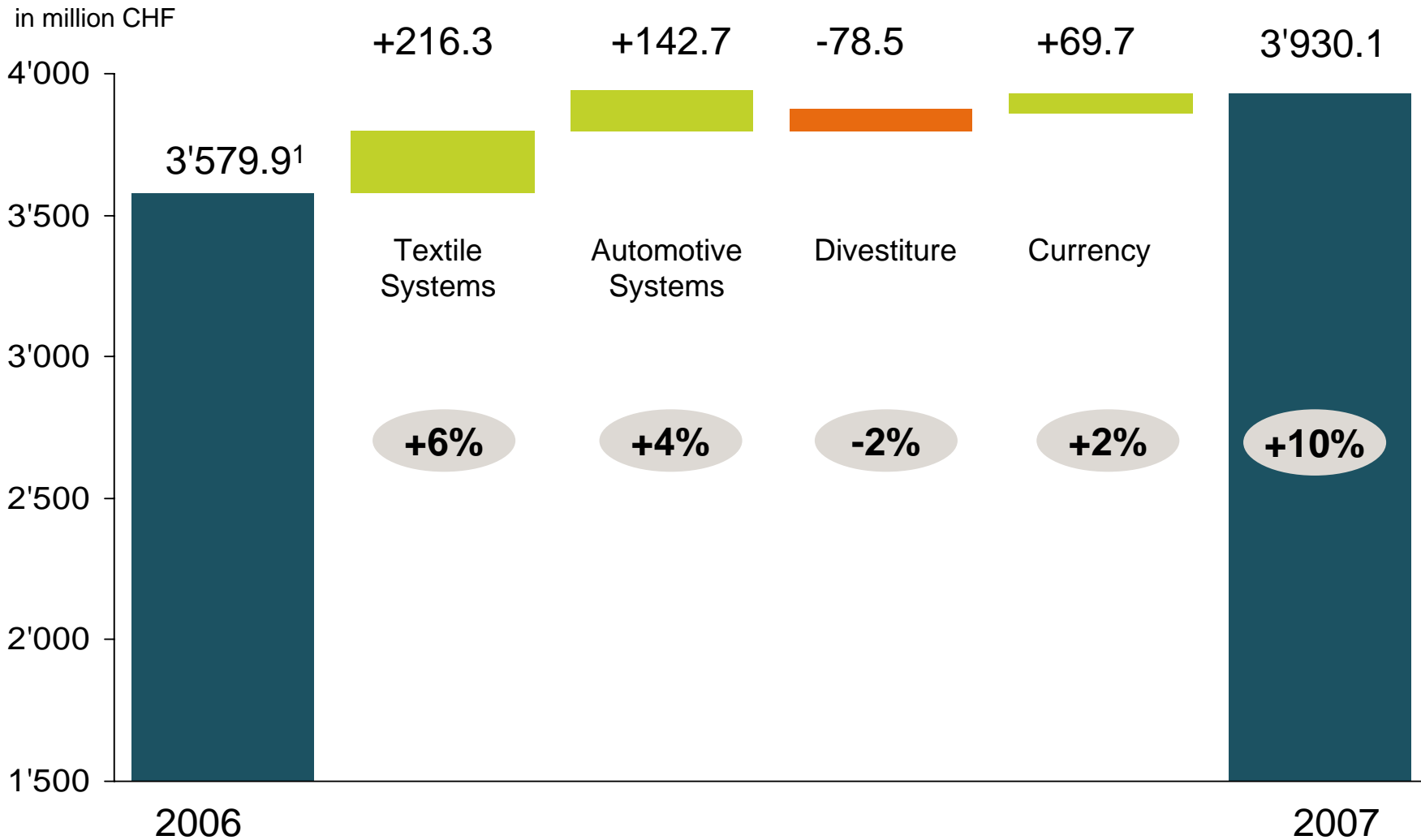
**2007: 3'930.1 million CHF** +12%

- Strong worldwide presence
- Sales growth achieved in all regions, based on local currencies also in North America
- Steep growth in Asia and Latin America

■ 2006<sup>1</sup>  
■ 2007

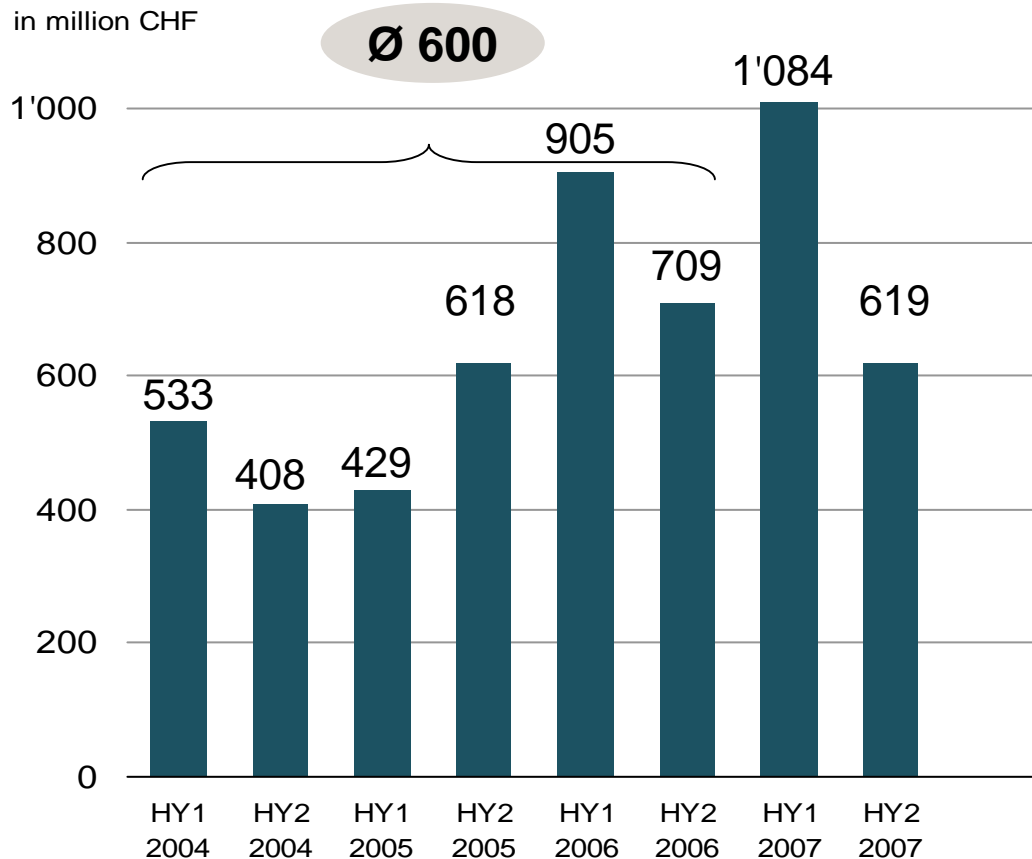
<sup>1</sup> adjusted for divestiture

# Rieter Group: Sales Development



<sup>1</sup> including manmade fiber activities

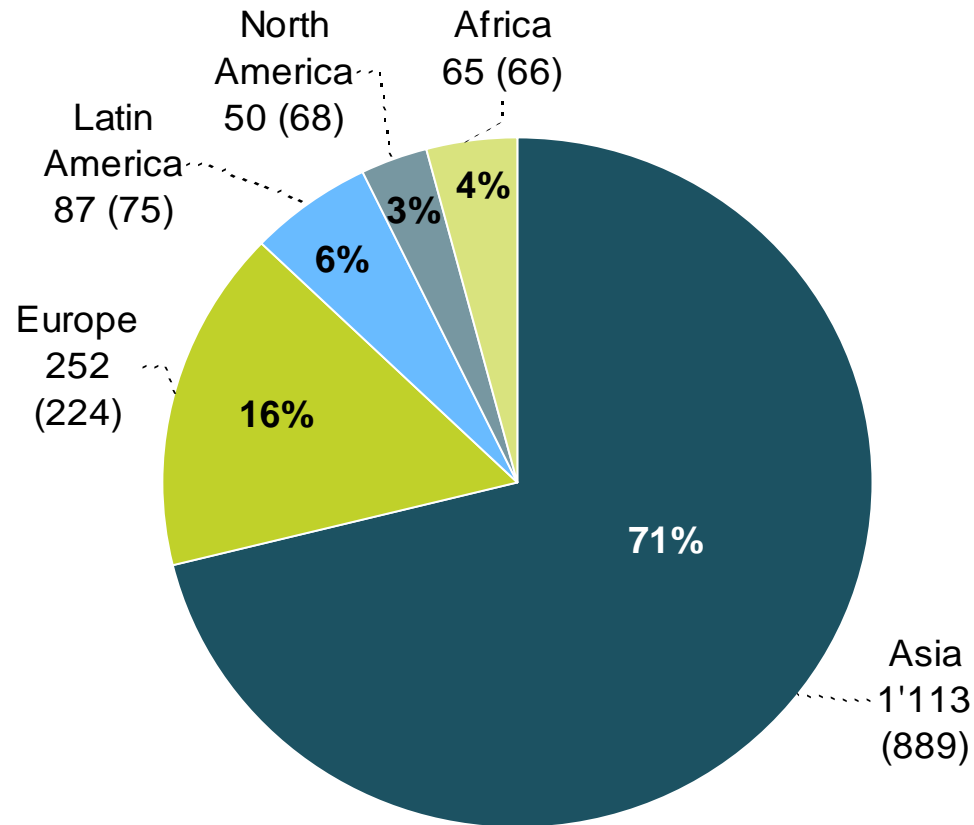
# Textile Systems: Orders Received



(2004-2006 figures excl. manmade fiber activities)

- 2007 order intake with 1'703 million CHF on new record level
- Slow-down in HY2 as expected
- HY2 order intake above half-year average 2004 to 2006
- Strong demand from Turkey, India and China

# Textile Systems: Sales by Geographical Region

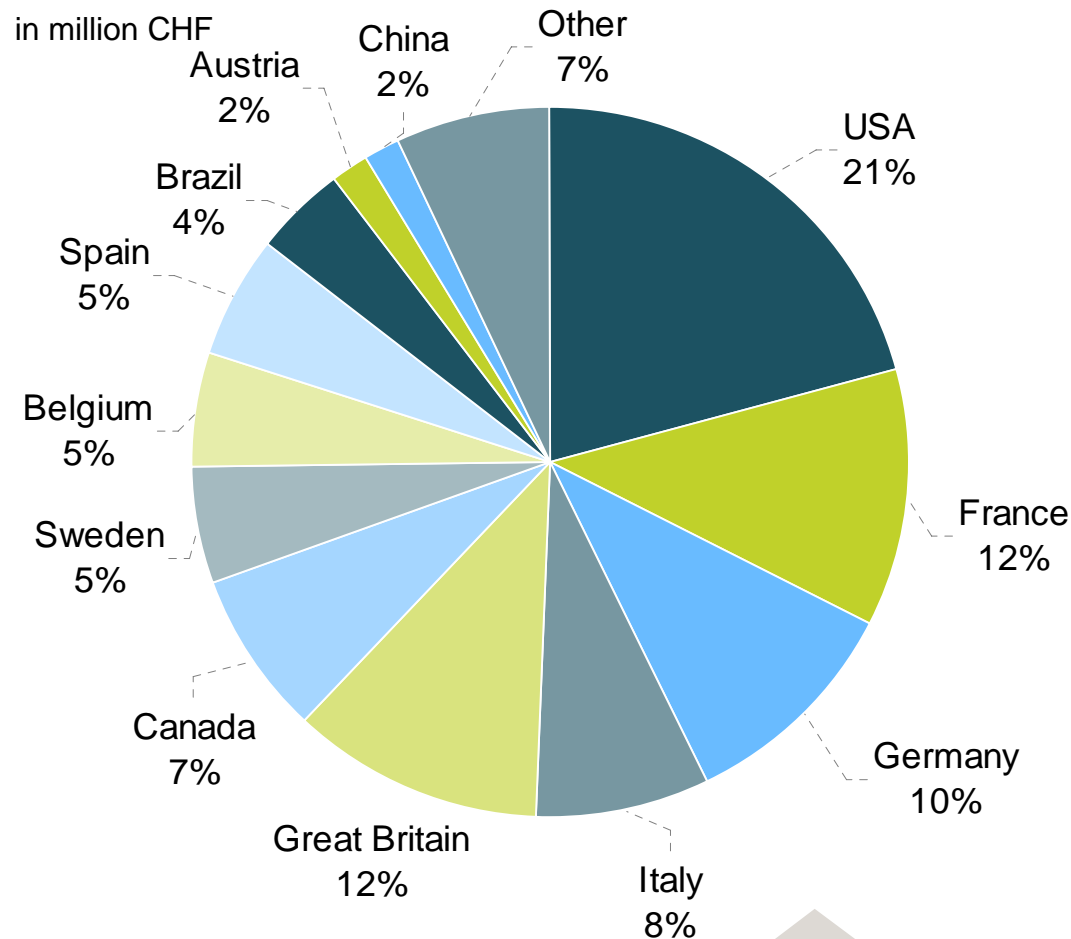


- 25% sales growth in Asia
- Asia (incl. Turkey) generated 71% of sales (67% in 2006)
- Sales growth in spite of divestiture of manmade fiber business
- Strongest sales to Turkey, India and China

(previous year, adjusted for divestiture)

**2007: 1'566.8 million CHF +18%**

# Automotive Systems: Sales by Country



**2007: 2'363.3 million CHF**  **+8%**

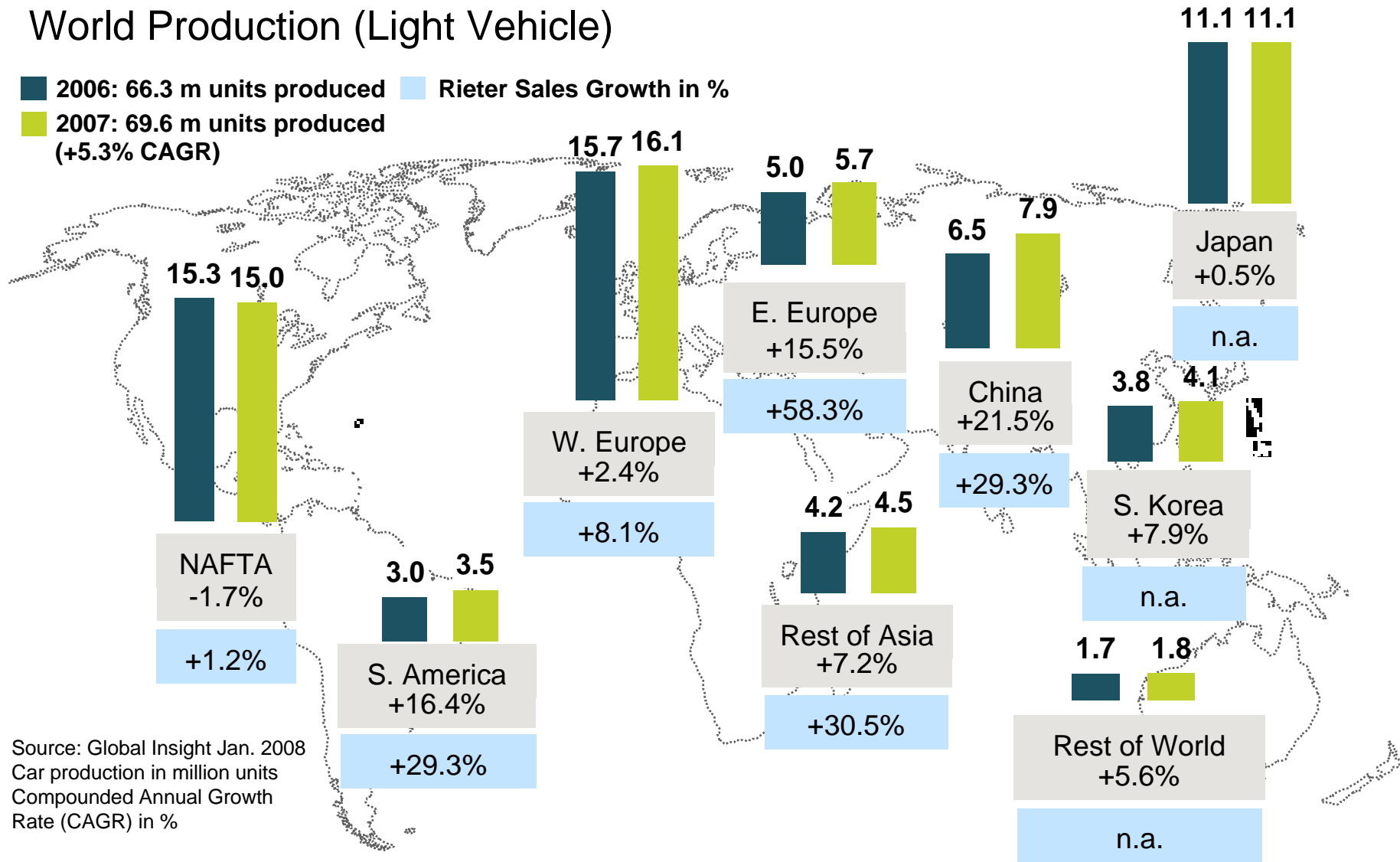
- Growth development of past five years continued
- Growth in HY2 as strong as in HY1
- Increase in sales in all regions, including North America
- Especially in Western Europe and North America Rieter grew significantly faster than vehicle production

# Global Light Vehicle Production (2007 vs. 2006)



## World Production (Light Vehicle)

■ 2006: 66.3 m units produced    ■ Rieter Sales Growth in %  
■ 2007: 69.6 m units produced (+5.3% CAGR)



Source: Global Insight Jan. 2008  
 Car production in million units  
 Compounded Annual Growth Rate (CAGR) in %

## Key Data per Share



Rieter registered shares of 5 CHF nominal value Bloomberg: RIEN; Reuters: RITZn	31.12.2007	30.6.2007	31.12.2006
Shares outstanding excl. own shares (end of period)	3'931'432	4'137'937	4'174'342
Average shares (of period)	4'092'265	4'156'570	4'149'946
Share price (high/low) CHF	717/478	717/590	641/387
Market capitalization (end of period) million CHF	1'966	2'650	2'661

## Outlook for 2007 Results

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**Based on the trend in operating results at the Textile Systems Division, Rieter expects an improvement in the operating result (EBIT) and a further increase in net profit and earnings per share for 2007.**

# Disclaimer

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