

# 2008 Orders Received & Sales

January 30, 2009

Urs Leinhäuser, Chief Financial Officer

- **Orders received dropped by 37% to 2'561.6 million CHF mainly because of the sharp decline at Textile Systems**
- **Sales declined by 20% to 3'142.5 million CHF**
- **Both divisions succeeded in defending their leading market position**
- **Rieter has responded early and quickly to the market-related volume declines and has launched a comprehensive set of measures**

# Table of Contents

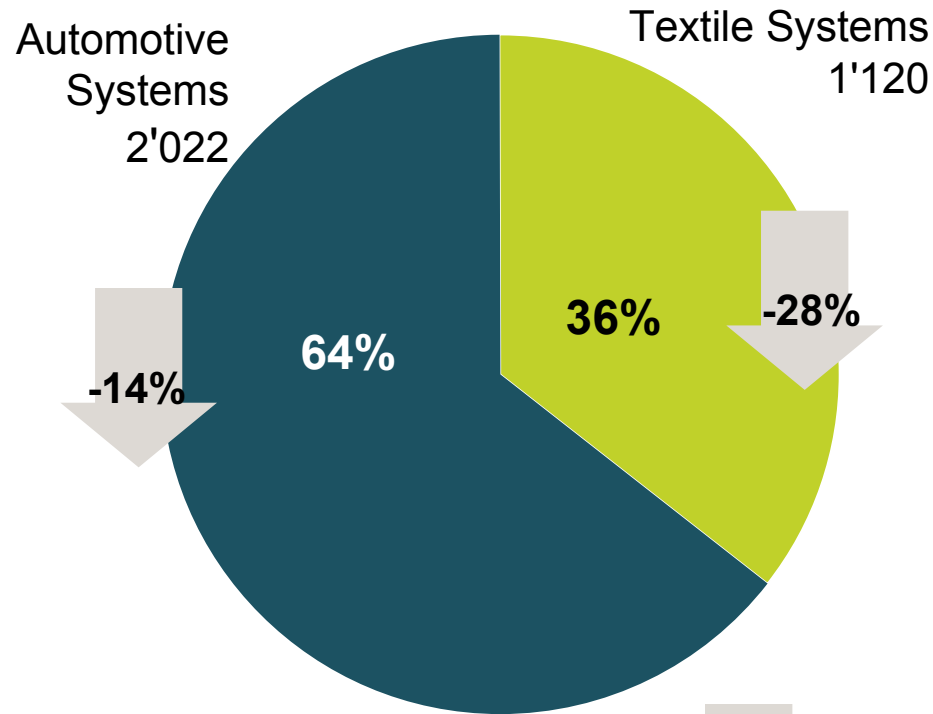
---



Rieter Group: Sales by Division	Page 4
Rieter Group: Sales by Geographical Region	Page 5
Rieter Group: Sales Development	Page 6
Textile Systems: Orders Received	Page 7
Textile Systems: Sales by Geographical Region	Page 8
Automotive Systems: Sales by Country	Page 9
Global Light Vehicle Production (2008 vs. 2007)	Page 10
Measures Implemented and Outlook for 2008 Results 1/2	Page 11
Measures Implemented and Outlook for 2008 Results 2/2	Page 12
Key Data per Share	Page 13
Disclaimer	Page 14

# Rieter Group: Sales by Division

in million CHF



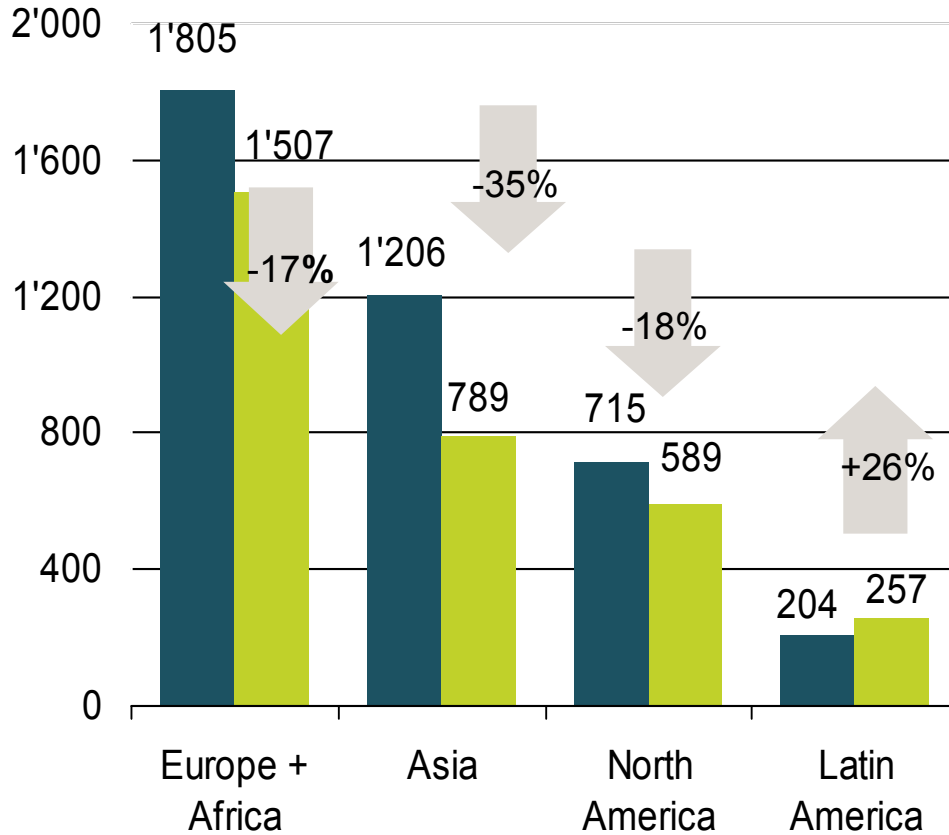
**2008: 3'142.5 million CHF** -20%

- Rieter succeeded in maintaining its market position
- Textile sales declined due to low order intake and delayed projects
- After years of constant growth Automotive sales in HY2 hit by economic crisis

# Rieter Group: Sales by Geographical Region



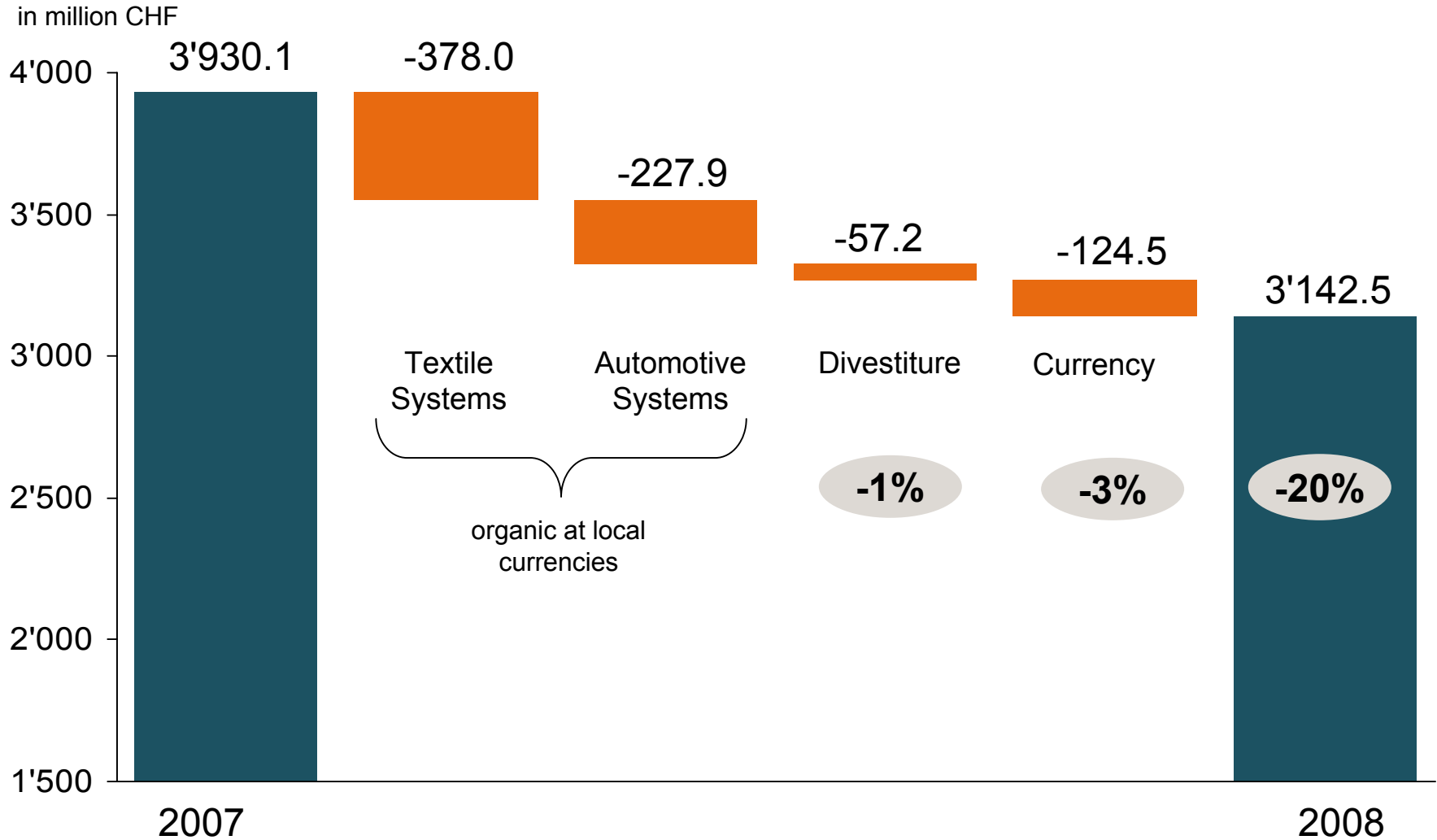
in million CHF



- Strong worldwide presence
- Steep growth in Latin America mainly due to Textile Systems sales in Brazil
- All other regions suffered from worldwide recession
- Rieter maintained market position in all regions

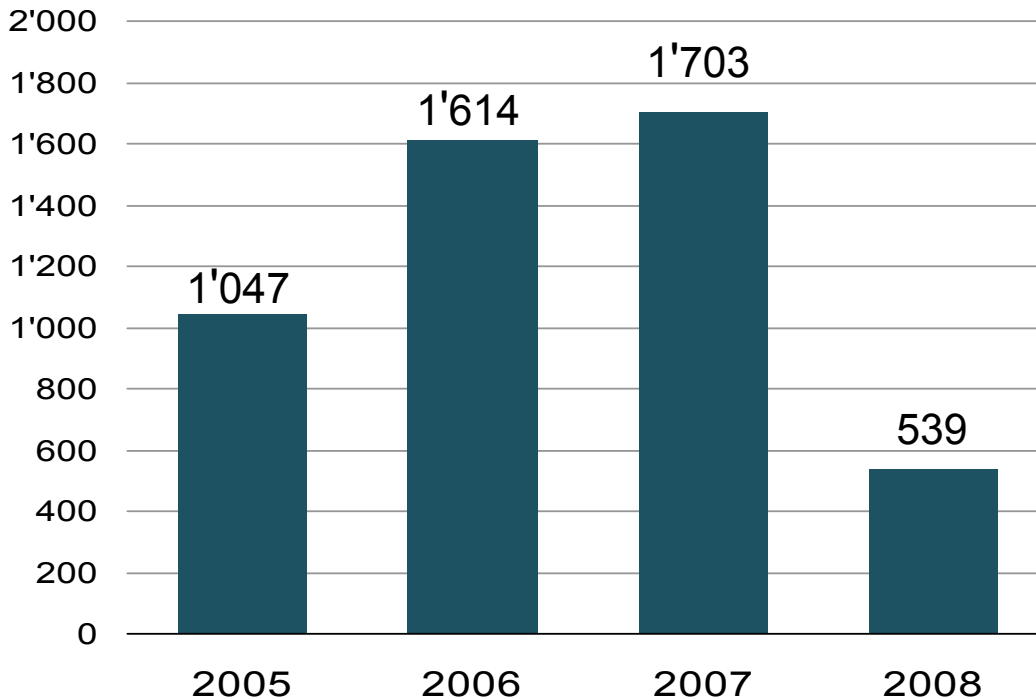
**2008: 3'142.5 million CHF** -20%

# Rieter Group: Sales Development



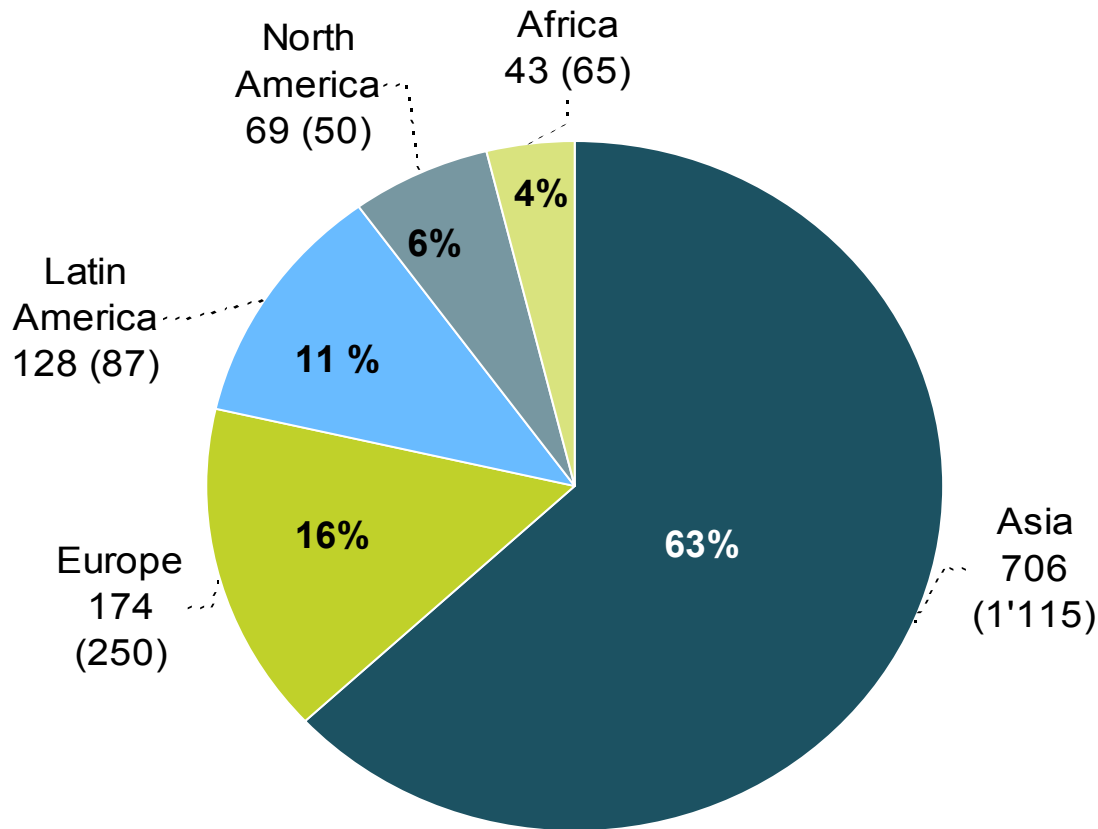
# Textile Systems: Orders Received

in million CHF



- Downsizing due to structural and cyclical reasons
- Orders for staple fiber machines substantially lower since March 2008
- Less pronounced decline in the technology components sector
- Highest demand from China and some smaller markets like Kazaksthan, Bangladesh, Mexiko

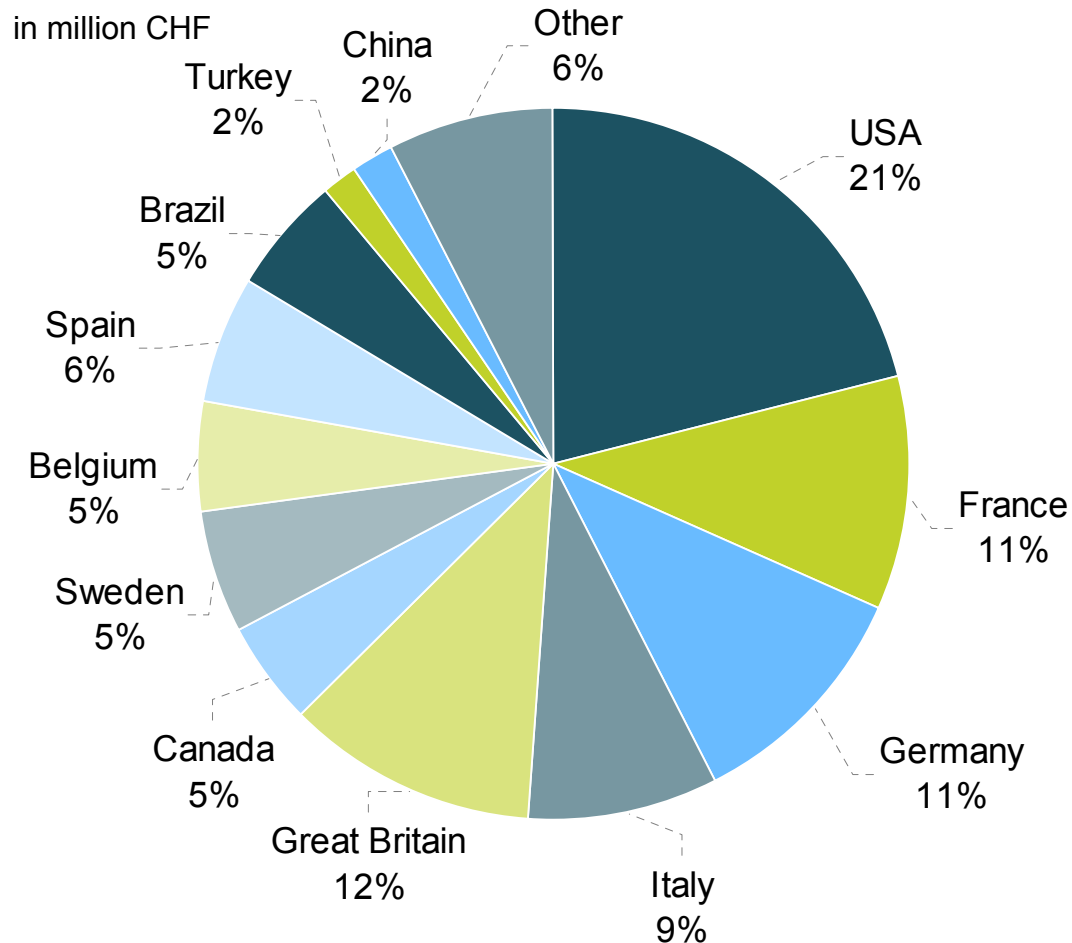
# Textile Systems: Sales by Geographical Region



- Asia (incl. Turkey) generated 63% of sales (71% in 2007). Sales in Asia declined by 37%.
- Strongest sales to India, China and Brazil
- Sales growth in Latin and North America due to large rotor and nonwoven deliveries
- Air-jet spinning successful with first customers
- Market position maintained

**2008: 1'120.4 million CHF -28%**

# Automotive Systems: Sales by Country



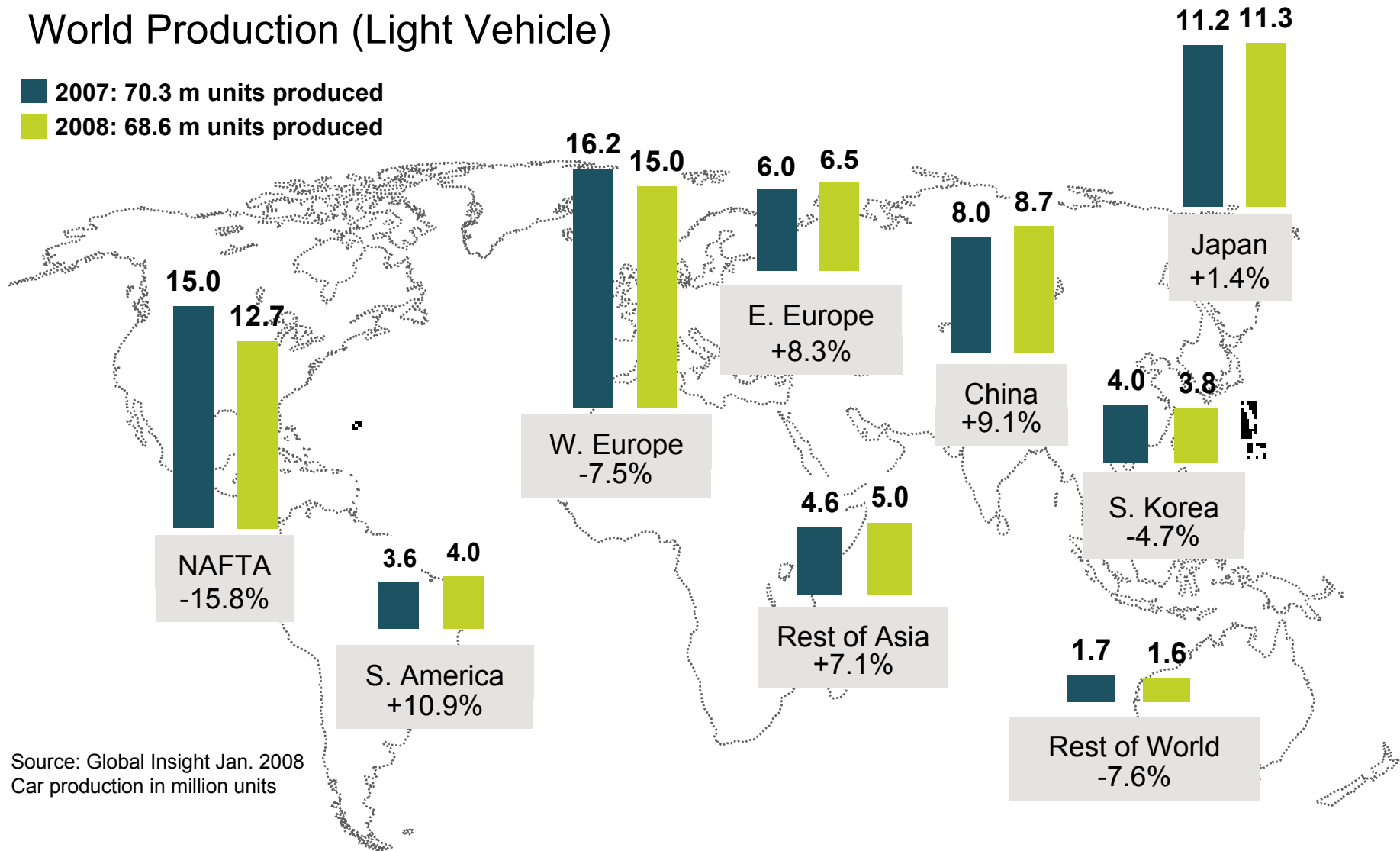
**2008: 2'022.1 million CHF -14%**

- Growth development of past five years stopped. Lower sales in all regions, except Latin America
- In local currencies sales are 10% lower than in the previous year
- Supply of first components based on the newly developed Rieter Ultra Silent technology
- Rieter maintained market position in all regions

# Global Light Vehicle Production (2008 vs. 2007)

## World Production (Light Vehicle)

■ 2007: 70.3 m units produced  
■ 2008: 68.6 m units produced



Source: Global Insight Jan. 2008  
Car production in million units

## Measures Implemented and Outlook for 08 results (1/2)

---



Early and quick response to the looming economic crisis and the market-related decline in volume

- Launch of restructuring and cost-adjustment program (announced in Aug. 08)
- Workforce reductions by 15% in 2008; short-time work at many locations
- Almost all expansion projects in both divisions stopped or postponed
- Reduction of CAPEX budgets and net working capital

# Measures implemented and outlook for 08 results (2/2)

---



## Outlook for 2008 results

- Slightly positive operating result before special charges, interest and taxes in 2008
- Restructuring program launched in August 2008 will lead to special charges of some 250 million CHF
- Impairment charges on goodwill amounting to some 100 million CHF
- Disruption to the financial markets will have a marked impact on financial results and thus also on group results

The Rieter Group's final results for 2008 will be published at the annual results conference scheduled for March 24, 2009, in Winterthur.

# Key Data per Share



Rieter registered shares of 5 CHF nominal value Bloomberg: RIEN; Reuters: RITZn	<b>31.12.2008</b>	30.6.2008	31.12.2007
Shares outstanding excl. own shares (end of period)	3'806'313	3'827'766	3'931'432
Average shares (of period)	3'822'929	3'836'889	4'092'265
Share price (high/low)      CHF	505/151	505/325	717/478
Market capitalization (end of period)                  million CHF	651	1'276	1'966

# Disclaimer

---



Rieter is making great efforts to include accurate and up-to-date information in this document, however we make no representations or warranties, expressed or implied, as to the accuracy or completeness of the information provided in this document and we disclaim any liability whatsoever for the use of it.

The information provided in this document is not intended nor may be construed as an offer or solicitation for the purchase or disposal, trading or any transaction in any Rieter securities. Investors must not rely on this information for investment decisions.

All statements in this report which do not reflect historical facts are statements related to the future which offer no guarantee with regard to future performance; they are subject to risks and uncertainties including, but not limited to, future global economic conditions, exchange rates, legal provisions, market conditions, activities by competitors and other factors outside the company's control. The 2008 figures have not yet been audited.