



2013 Orders Received & Sales

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Joris Gröflin, Chief Financial Officer

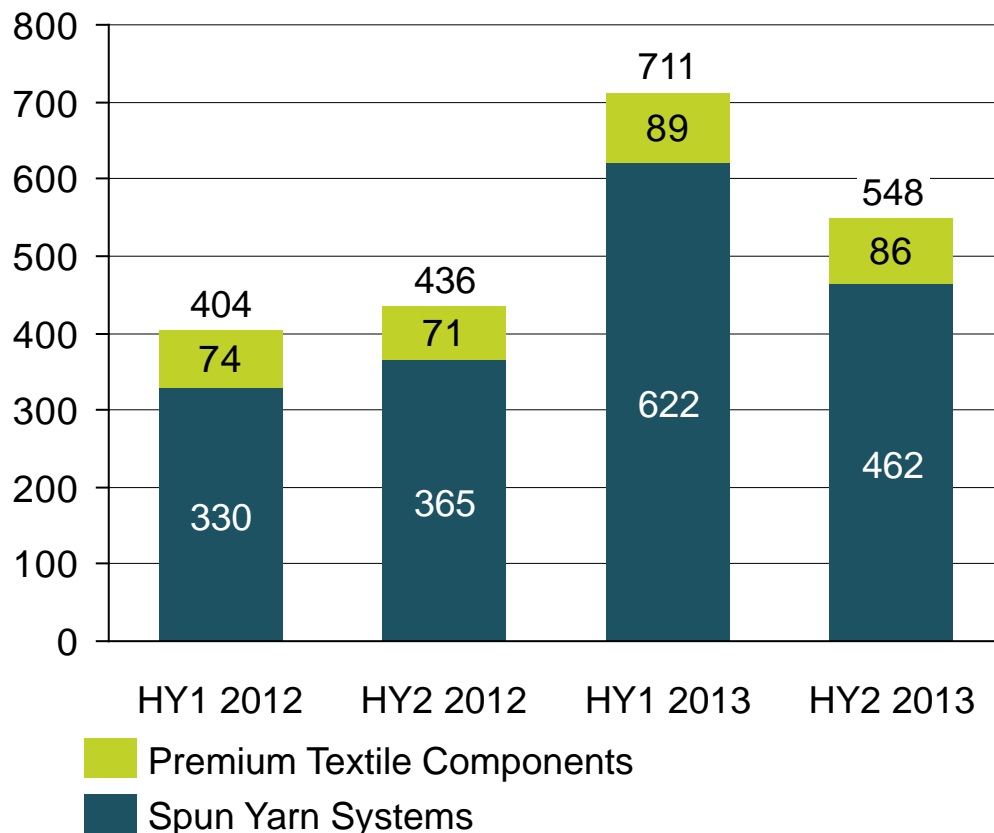
Significant increase in new orders and sales

- **Orders received of 1'259.4 million CHF 50% higher than in previous year**
 - After vigorous development in HY1 with 711.4 million CHF, slight slow-down in HY2 to 548.0 million CHF which remains over long-term average
 - Business Group Spun Yarn Systems with 1'084.3 million CHF orders received (+ 56% vs. 2012)
 - Business Group Premium Textile Components with 175.1 million CHF orders received (+ 21% vs. 2012)
 - Order backlog at year-end at around 765 million CHF
- **Sales of 1'035.3 million CHF 17% higher than in previous year**
 - Sales in the second half of the year were 17% higher than in the first six months due to increased and modernized capacities
 - Business Group Spun Yarn Systems with 857.8 million CHF sales (+ 18% vs. 2012)
 - Business Group Premium Textile Components with 177.5 million CHF sales (+ 10% vs. 2012)
- **Profit outlook for 2013**
 - The margins earned in the machinery business in the second half of the year were better than expected and above the average of existing orders in hand.
 - With this improvement in operating profitability and volume growth, Rieter foresees net profits around 3.5% of sales for the 2013 financial year.

Orders by business group

50% higher orders than 2012 driven by HY1

CHF million



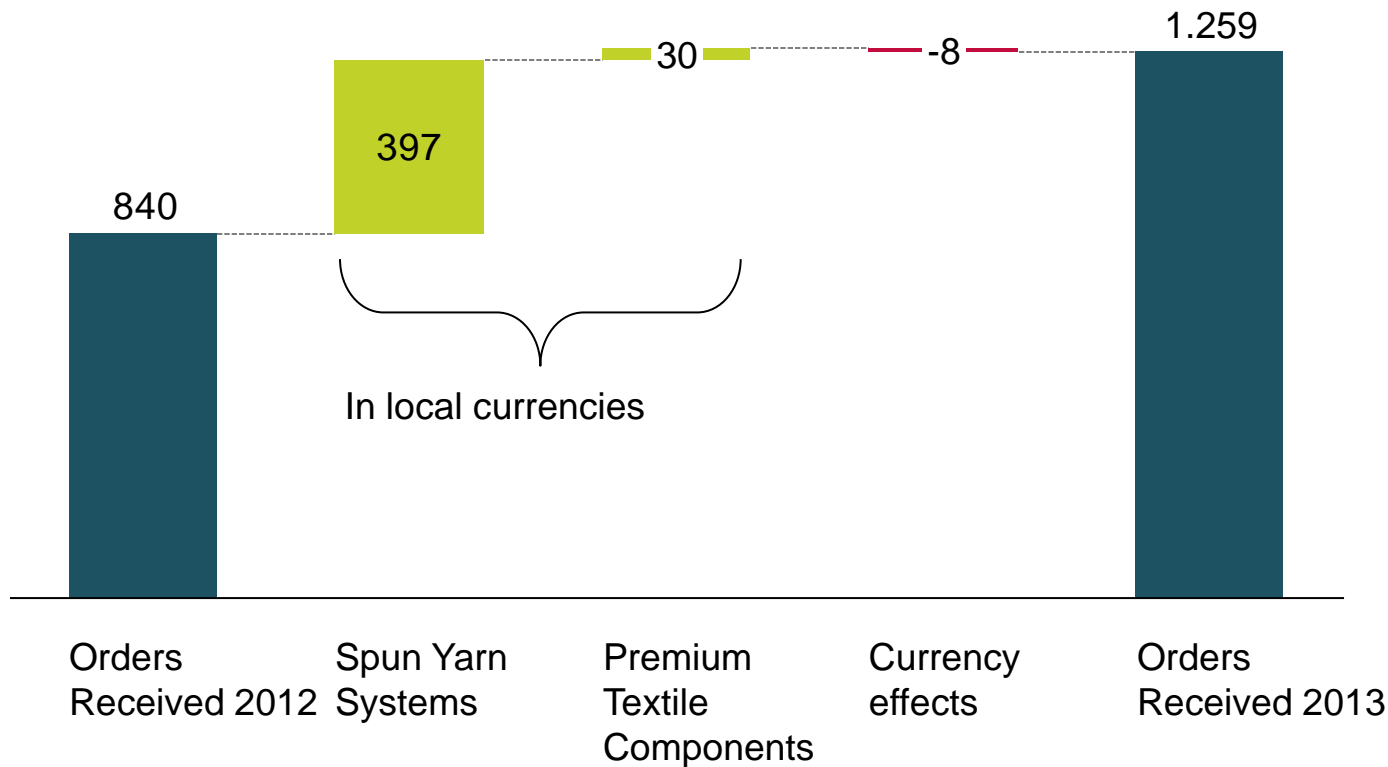
- Year-on-year increase driven by Spun Yarn Systems
 - SYS: + 56% (local currency + 57%)
 - PTC: + 21% (local currency + 21%)
- Order backlog at around 765 million CHF at year-end

Order intake development and currency impact



Order intake mainly driven by Spun Yarn System volume increase

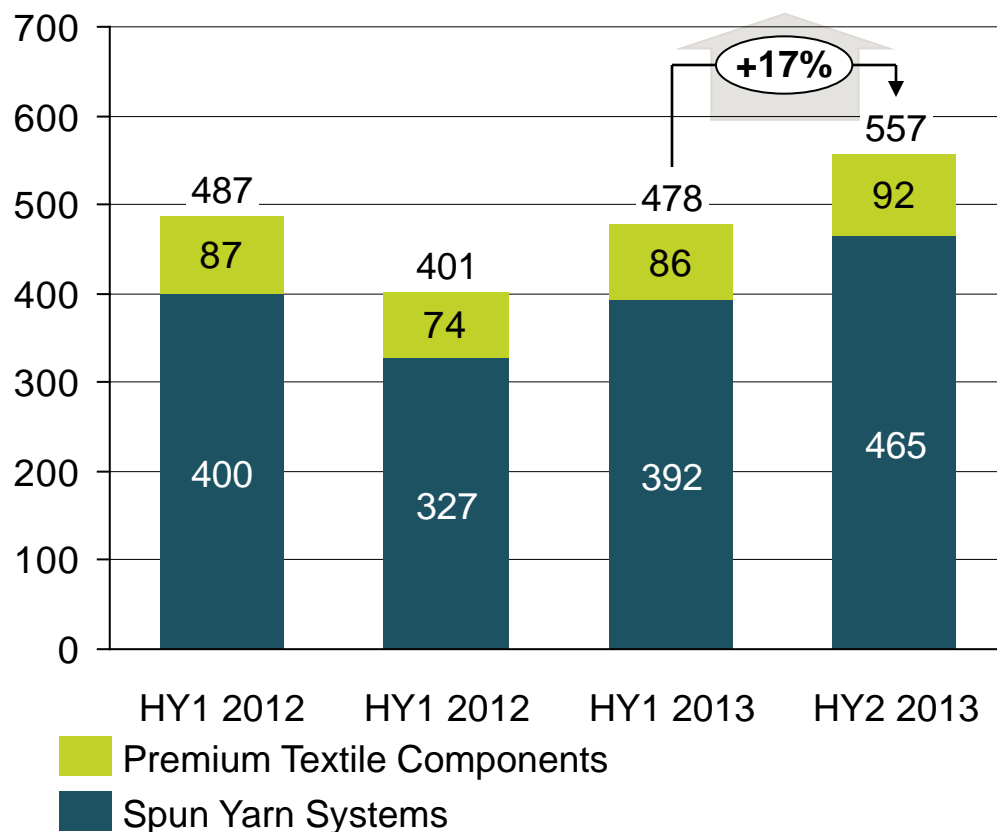
CHF million



Sales by business group

Sales increased by 17% to 1'035.3 million CHF

CHF million



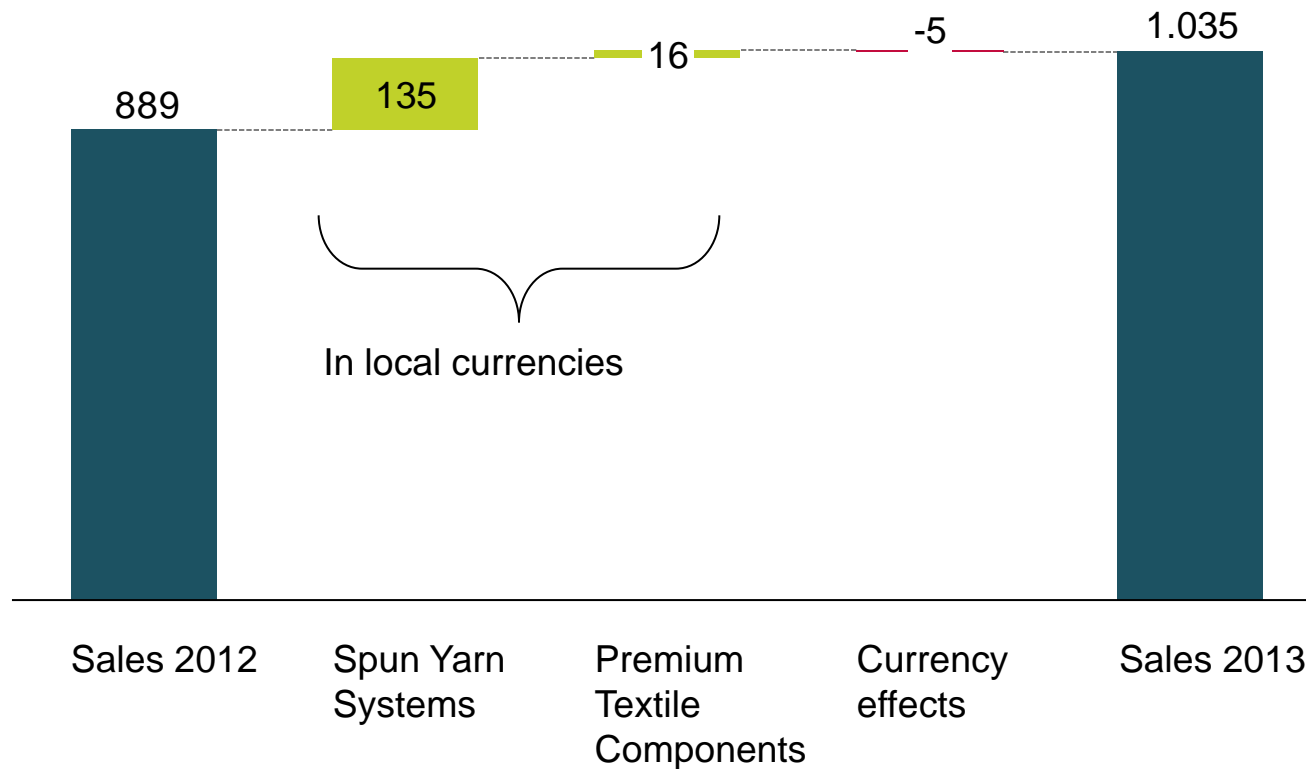
- Increase in both business groups
 - SYS: + 18% (local currency + 19%)
 - PTC: + 10% (local currency + 10%)
- Increase in HY2 due to increased and modernized capacities

Sales development and currency impact



Increase in both business groups driven by volume

CHF million

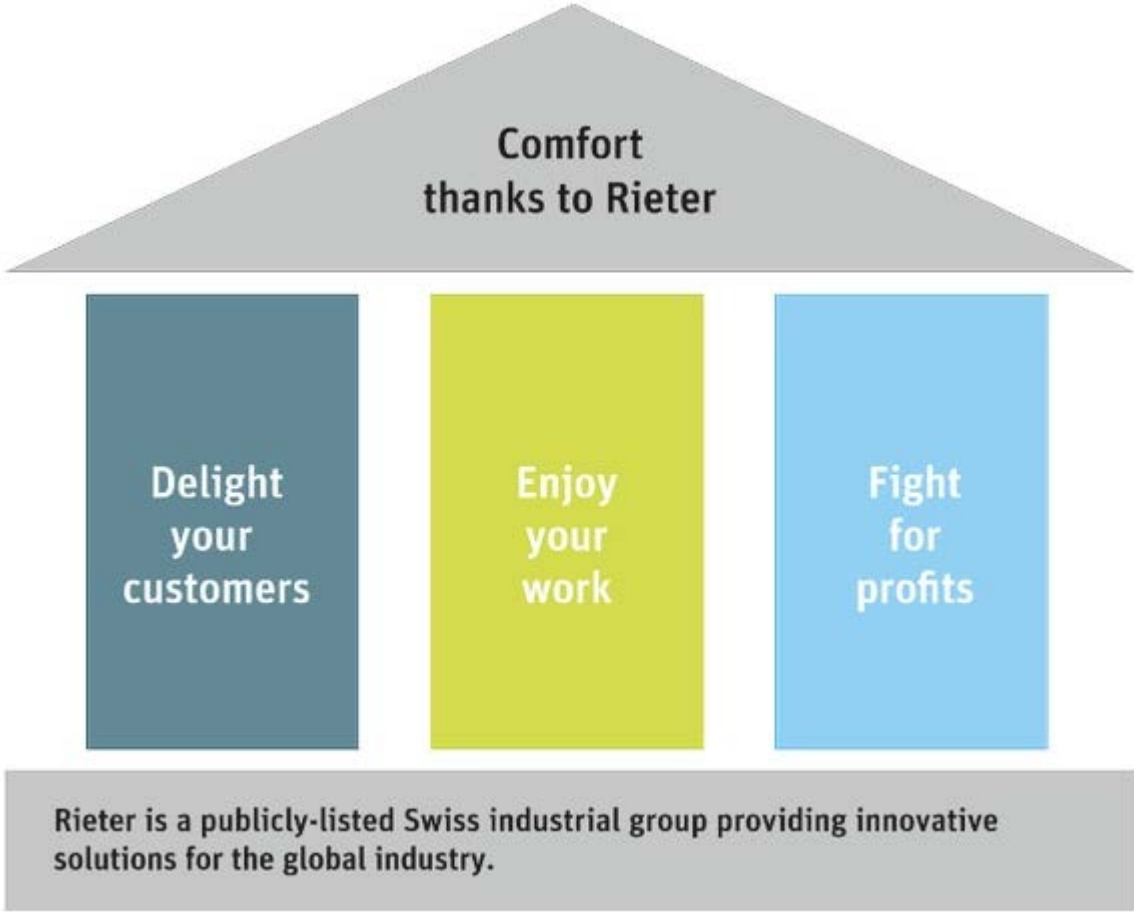


Profit outlook for 2013



- The margins earned in the machinery business in the second half of the year were better than expected and above the average of existing orders in hand.
- With this improvement in operating profitability and volume growth, Rieter foresees net profits around 3.5% of sales for the 2013 financial year.
- Rieter's full annual financial statements for 2013 and the annual report will be published on March 18, 2014, at the results press conference and presentation to analysts in Winterthur.
- The Annual General Meeting will be held on April 9, 2014.

Values and principles



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Key data per share



		31.12.2013	30.06.2013	31.12.2012
Rieter registered shares of 5 CHF nominal value Bloomberg: RIEN; Reuters: RITZn				
Shares outstanding excl. own shares (end of period)		4'586'711	4'575'004	4'621'425
Average shares (of period)		4'602'652	4'617'076	4'609'778
Share price (end of period)	CHF	210.10	148.80	159.40
Market capitalization (end of period)	million CHF	964	681	737