



Half-Year Results 2019

- Media and Investor Presentation, July 18, 2019
- Dr. Norbert Klapper, Group CEO
- Half-Year Results 2019, Media & Investor Presentation, July 18, 2019

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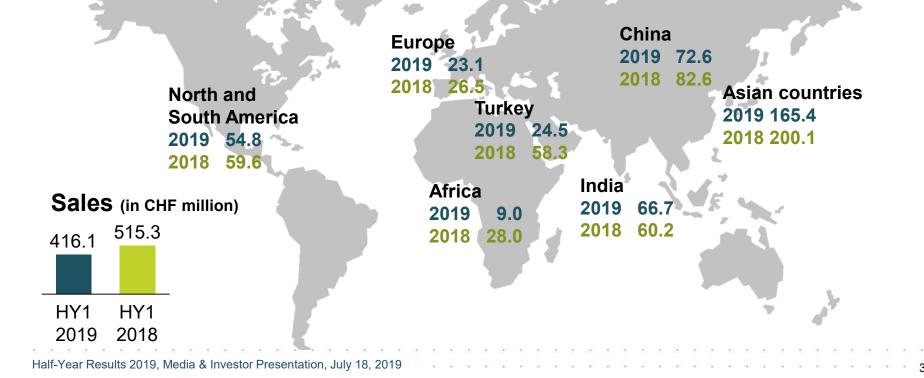
First half of 2019 characterized by low demand in the new machinery business

- Order Intake in the first half of 2019 amounted to CHF 378.3 million, 26% below the previous year period
- At CHF 416.1 million, sales were 19% down on the previous year period
- EBIT of CHF -1.2 million and net profit of CHF -3.8 million
- Implementation of cost-cutting measures proceeding according to plan
- Innovations successfully launched at ITMA 2019 in Barcelona
- Major order from Egypt signed worth around CHF 180 million
- Completion of real estate sale in Ingolstadt (Germany) expected in the third quarter 2019
- Outlook unchanged compared to spring 2019

Sales by Regions Half-Year 2019



Growth in Vietnam, Pakistan and India, all other regions with lower sales



Financial Highlights Half-Year 2019

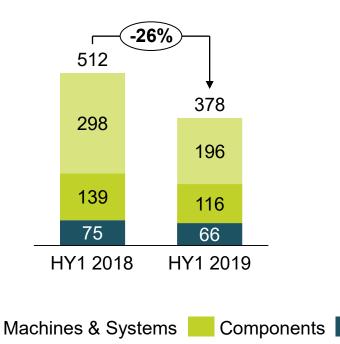


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CHF million			
Order intake	378.3	-26%	Weak order intake in the new machinery business
Sales	416.1	-19%	Consequence of low order intake since Q4 2018
EBITDA	18.3	4.4% margin	Lower sales in new machinery business
EBIT	-1.2	-0.3% margin	Components delivered lower volumes to Machines & Systems
Net profit	-3.8	-0.9% margin	Capacity adjustment and cost reduction measures
Free cash flow	-23.4	+60.8%	Seasonal increase in net working capital
Net liquidity	97.6	107%	Strong cash position

Order Intake by Business Group

CHF million

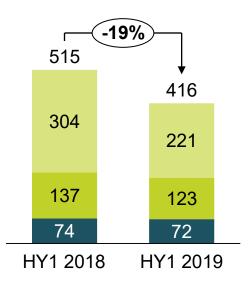


- Machines & Systems: Overcapacity in spinning mills, trade conflict US/China, political and economic uncertainties in major markets
- Components: Decline in business activities of SSM and Suessen, lower volumes supplied to Machines & Systems, business for wear and tear parts for spinning mills is running at a good level
- After Sales: Order intake lower mainly attributable to lack of installation volume, spare parts business for spinning mills at a good level
 After Sales

Sales by Business Group



CHF million



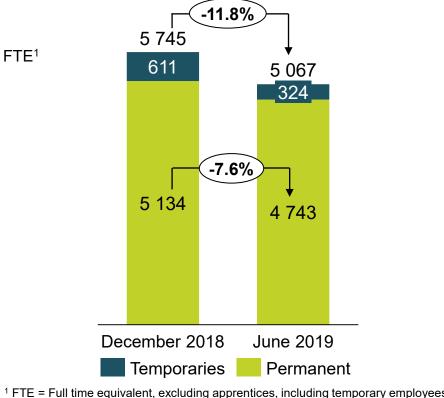
- Machines & Systems: Low order intake since Q4 2018
- **Components**: Decline related, in particular, to the business activities of SSM and Suessen, wear and tear parts business for spinning mills at a good level
- After Sales: Installation volume and spare parts business at a good level





CHF million	HY1 2019	HY1 2018	Comments						
Machines & Systems	-23.8	-14.8	Lower sales third, cost cutting measures						
Components	6.4	19.2	Lower sales third and lower volumes delivered to Machines & Systems						
After Sales	12.3	11.2	Despite lower sales third						
Corporate/Others	3.9	-1.5	One-off effects						
Rieter Group	-1.2	14.1							
In % of sales	-0.3%	2.7%							

Capacity Adjustments and Cost Reduction on Track



- Stable gross margin at 27% despite significant lower volume (-19%)
- Reduction of selling, general and administrative expenses >10% (CHF 12.1 million)
- R&D at previous year's level

· FIE – Full time equivalent, excluding apprentices, including temporary	y employ	ees	8.22	8 8	x - x	2012 21		8 B		24	62 3	0.00		$\mathbf{x} = \mathbf{x}$		35 - 28 -	n 20	
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Innovations at ITMA (1)





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Innovations at ITMA (2)

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Rieter Awarded Large Contract from Egypt

- Large contract signed with Cotton & Textile Industries Holding Company, Cairo (Egypt)
- Total volume of approximately CHF 180 million
- Order intake expected in 2019, sales in 2020/2021







Closing of Ingolstadt real estate transaction expected in Q3 2019

 Extraordinary net profit contribution of EUR 60 million

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Rieter Property in Ingolstadt/Germany



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Demand for new machinery remained at a low level in the first half of 2019. Rieter does not anticipate a significant upturn in the market in the second half year period.

For the full financial year 2019, compared to the previous year Rieter expects a significant decline in sales, EBIT and net profit (before extraordinary income from the sale of the real estate in Ingolstadt).

The cost-cutting measures introduced will continue to be implemented as planned.

Rieter is focusing on the successful market launch of the innovations which were presented and received positively by the customers at ITMA 2019 in Barcelona.

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Michael Pieper Member of the BoD **Bernhard Jucker** Chairman of the BoD Chairman of the SC Member of the NC/RC

Peter Spuhler Member of the BoD Member of the SC the BoD the SC e NC/RC This E. Schneider Vice Chairman of th

Vice Chairman of the BoD Chairman of the NC/RC

Hans-Peter Schwald Member of the BoD Member of the AC/NC/RC

> **Roger Baillod** Member of the BoD Chairman of the AC

Carl Illi Member of the BoD Member of the AC/SC

> Luc Tack Member of the BoD Member of the SC

Board of Directors (BoD), Audit Committee (AC), Nomination Committee (NC), Remuneration Committee (RC), Strategy Committee (SC)

Group Executive Committee





Dr. Norbert Klapper Chief Executive Officer



Rico Randegger Head Business Group After Sales

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Carsten Liske Head Business Group Machines & Systems



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Kurt Ledermann Chief Financial Officer

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Serge Entleitner Head Business Group Components



Thomas Anwander General Counsel and Company Secretary

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Key Data per Share

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Rieter registered shares of CHF 5 nominal value Bloomberg: RIEN SW; Thompson Reuters: RIEN.S	30/06/2019	31/12/2018	30/06/2018		
Shares outstanding excl. own shares (end of period)	4 496 338	4 480 956	4 526 037		
Average shares (of period)	4 489 378	4 514 846	4 526 055		
Share price (end of period) CHF	148.6	128.8	171.5		
Market capitalization (end of period) CHF million	668	577	776		