

RIETER



SWISS EQUITIES CONFERENCE

January 12, 2022

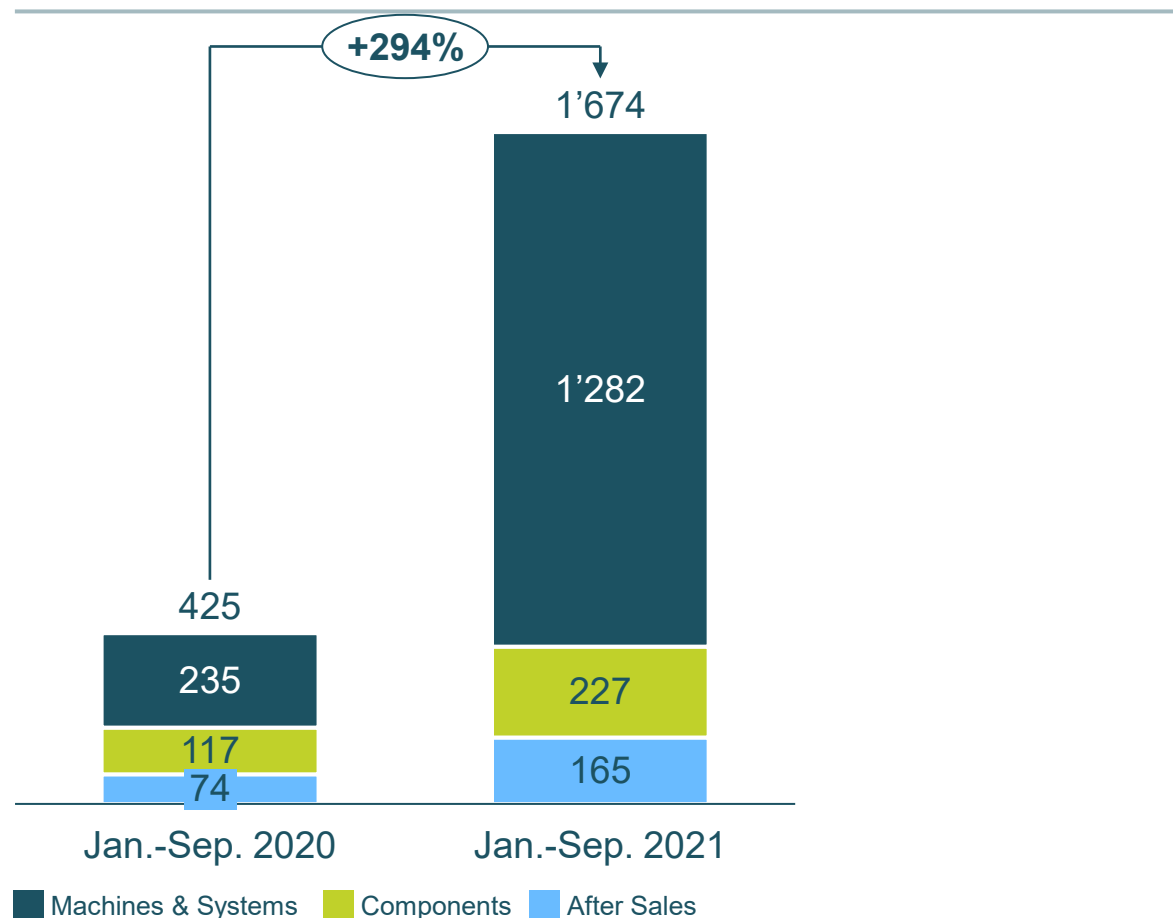
Kurt Ledermann, Group CFO

Key Messages

- Order intake of CHF 698.6 million in third quarter 2021
- Order intake of CHF 1 673.9 million after nine months
- Acquisition of the three Saurer businesses on schedule
- Credit lines renewed early
- Outlook 2021

Order Intake by Business Group – Nine Months

CHF million



- Business Group **Machines & Systems** achieved an order intake totaling CHF 1 281.6 million in the first nine months of 2021 (+447%). This is where the catch-up effect and the regional shift in demand are particularly evident.
- Business Group **Components** recorded an order intake of CHF 227.0 million (+ 95%) and the Business Group **After Sales** of CHF 165.3 million (+123%) compared to the prior-year period. Continued increased demand for spare and wear parts at the well utilized spinning mills is the main reason for the positive order intake.
- Order backlog as of September 30, 2021, was around CHF 1 562 million (September 30, 2020: CHF 515 million).

Rieter Group – Order Intake by Geography

Top five ranking average 2011-2020 vs. year-to-date September 2021

Average 2011-2020

1. China
2. Turkey
3. India
4. Uzbekistan
5. Europe

Total: CHF 939.7 million¹

Year-To-Date September 2021

1. Turkey
2. Latin America
3. India
4. Pakistan
5. China

Total: CHF 1 673.9 million

¹ Average of the published annual order intake of the Rieter Group

Acquisition of the Three Saurer Businesses on Schedule



- Acquisition of the three businesses from Saurer, which Rieter communicated on August 16, 2021, is proceeding according to plan.
- Order intake of these transactions is not included in this Trading Update.

Winder



Accotex



Temco



Outlook 2021

- The first nine months of 2021 were characterized by a rapid market recovery combined with a regional shift in demand. Rieter expects the demand for new systems to gradually return to normal in the coming months.
- The company assumes that the spinning mills will continue to work at full capacity.
- For the full year 2021, Rieter anticipates sales of around CHF 900 million.
- The realization of sales from the order backlog continues to be associated with risks, in light of bottlenecks in material deliveries and freight capacities as well as the ongoing pandemic in countries that are important for Rieter.

Financial Calendar



Publication of sales 2021

January 26, 2022

Deadline for proposals regarding the agenda of the Annual General Meeting

February 18, 2022

Results press conference 2022

March 9, 2022

Annual General Meeting 2022

April 7, 2022

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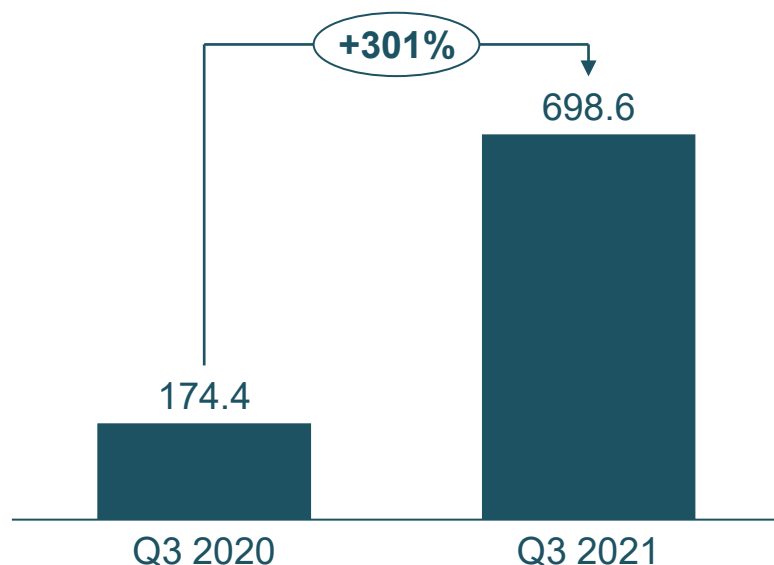
Appendix

Order Intake by Business Group

CHF million	Jan.-Sept. 2021	Jan.-Sept. 2020	Change	Change in local currency
Rieter	1 673.9	425.1	294%	294%
Machines & Systems	1 281.6	234.5	447%	447%
Components	227.0	116.6	95%	94%
After Sales	165.3	74.0	123%	126%

Order Intake in Third Quarter 2021

CHF million



- Rieter Group increased order intake in the third quarter of 2021 to CHF 698.6 million (3rd quarter 2020: CHF 174.4 million).
- Market development is based on a catch-up effect from 2019 and 2020 in combination with a regional shift in demand. Rieter believes that a major reason for this shift is the cost development in China.